

#	AGENDA ITEM	RECOMMENDATION/ACTION TAKEN	
1.	CALL TO ORDER & AGENDA REVIEW & APPROVAL OF BOARD MEETING MINUTES SEPTEMBER 2016	Rymer 4:05	Valerie was present at the last meeting. Donald and Valerie added to the agenda for Partner reports. Nancy motioned for minutes approval, Valerie seconded, passed unanimously.
<b>Notes:</b>			
2.	GRANTS COMMITTEE UPDATE AND GRANT APPROVAL	Hughes and Demarest 4:40	Motion to fund the Capacity Building Grants for 2017 by Brangham, 2 <sup>nd</sup> Pistole, unanimously passed.
<p><b>Notes:</b> Barbara thanked everyone on the grants committee for their work. Next step: how do we publicize and look at the Todd's 3<sup>rd</sup> area – open space? Demerest reported on the Grants committee. Timeline of the 2016 process was distributed. Juan and Lew described their experience as a cohort – knowledge, trust and respect was developed. The cohorts developed the proposal which Karen presented. The 6 were selected through an application process. This project has 3 years of dedicated funding – next year is the last.</p>			
3.	DATA PROJECT UPDATE	Fulton and Ramsey 4:10	Begin to think about how we should use this data and how to use it to increase legacy giving. A marketing plan will be drawn by Lorna to present the report
<p><b>Notes:</b> 2 pieces of research – update the community report and then what can we do to address the issues. We have a draft from the CFSC – comparisons from the 2011 Portrait of Sonoma County report. Same data points will be used for comparison. A review committee has been established: Jennifer Gray, Oscar Chavez, Sean Werkman – goal: to present a final report by March. A focus is on graphics for the presentation. Cost: \$1,300 for the report. Goal: How do we understand where the \$ goes that is given in the Valley. Gathered a data base of all the organizations that have been given money – used many resources.\$1,600 to Guidestar to give us 5 years of data on 48 organizations. Passed out a list of fund raising nonprofits and other entities. Do our partners (criteria : a legacy program and giving to the CFSC).match the most influential groups? Grants in SV 170, donor advised funds \$293,000, other grants 85,000. Total \$558,684. Just launched a Giving Center – go online and give donations, 80 groups have registered, \$179,300 11 grants from wine country weekend, 53 from donor advised funds, \$293, 784, 10 grants from</p>			

discretionary grants, \$85,600. More to come before the end of the year.			
4.	NOMINATIONS, ENDORSEMENTS AND ELECTIONS	Rymer 5:00	Hughes, Magrane, Rymer (1 year) for 2 year terms, re-elected unanimously. Officers: Peg - Pres, Kimberly – Sec, Hughes – Treasurer – approved unanimously 5 new board members: Lew Perlson, Chip Allen, Mollie Collins, Michael McKay, Bill Sanderson – 3 year terms - approved unanimously Thank you to Mandy, Maite, Valerie and Scott for their service – terms ended.
<b>Notes:</b>			
5.	CFSC UPDATE	Ruelas 5:10	
<b>Notes:</b> Thank you for the STAR volunteer event. Professional Advisor Event in Santa Rosa at Vintners Inn, November 15, 12:00, survey of trends in giving and donor behavior – all invited. Wine country weekend partnership has worked well. CFSC was a recipient of large grant from the Hewlett Fnd to explore our business model.			
6.	HOLIDAY PARTY UPDATE	Rymer for Magrane 5:22	Sunday, Dec 11, 4-6, Scott Smith's
<b>Notes:</b>			
7.	NEW BUSINESS	All	Send names of potential donors to Art for his SVF conversational gatherings.

<p><b>Notes:</b> 5 people still need to give their annual donations, Art called a Development committee in January, Art planning again a wine and conversation, 1<sup>st</sup> Wed Feb 8 or 15. Joshua and Miguel are meeting with the Boys and Girls Club soon – received a large donation from Chuck Williams and will help advise them to build a long term endowment.</p>			
8.	Update from partners	Valerie and Donald 5:30	Valerie will follow up with Bill Shea to continue as an advisor. Donald met with the Friends of the Library. Kimberly passed out the Legacy Initiative Pamphlet. They're ready to develop a Legacy Program.
<p><b>Notes:</b> Valerie reported follow up with 12 Advisors – only 4 want to be continue. Community Center – John is presenting a resolution to engage Harriet to lead them through a Legacy program. Joshua and Beth met with Ed Foundation and discussed relationship with SVF and their invested funds and strategy.</p>			
9.	ADJOURN	Rymer 5:45	
<p><b>Notes:</b></p>			

**Board Members Present:** Blattner, Bolling, Brangham, Elliot, Fulton, Hernandez, Hughes, Pistole, Ramsey, Rymer, Sheridan, Van de Mark, Young

**Board Members Excused/Absent:** Grandy, Magrane, Smith, Van Camp

**Guests/CFSC Staff Present:** Beth Brown, Karen Demaris, Lew Perlson Miguel Ruelas,